

INTERNET GUIDE TO GOVERNMENT OPPORTUNITIES

IT'S NOT JUST MARKETING!

August 28, 2009

1:30 PM - 3:30 PM

Malcolm Center
(MEDB Building in the Tech Park)
1305 N. Holopono Street, Suite 5, Kihei, HI 96753

To register www.hightechmaui.com,
or call Kim 808-270-6803, or e-mail kim@medb.org

The Hawai'i Procurement Technical Assistance Center (HI-PTAC) in partnership with the Maui Economic Development Board (MEDB), Inc. invites you to attend a **FREE** workshop on **How to get your foot in the door with government opportunities!**

Featuring:

Joan Fulkerson

Director of Small Business Programs for the Air Force Research Laboratory

- *Who to Contact*
- *Where to Look for Opportunities*
- *Bid-Match*
- *Business Cards*
- *Networking*
- *Links*
- *Tables, Acronyms, Regulations*
- *Federal Acquisition Streamlining Act*
- *Military Procurement*
- *Federal Agencies*
- *State/Local Government*
- *SBIR / STTR Programs*

Networking and marketing are vital for small businesses to become known to potential customers. Learn where and how to find those potential Federal customers and their acquisition requirements. Key to the government acquisition process are the small business liaisons. Learn why they are "key", where to find them and the many services they offer. Whether you are a new or a seasoned small business, you'll take away a practical guide and invaluable information.